

"Experience you can build on"

CAPABILITY STATEMENT (SUB CONTRACTORS)

COMPANY OVERVIEW

Peter Goodhew established Goodhew Construction Services in response to a clear and growing need within the industry for specialised construction consultancy. Peter is dedicated to supporting subcontractors in minimising commercial risks and maximising profitability through expert administration, financial management, and contract oversight. With over two decades of hands-on experience in the construction industry, our team is uniquely positioned to help subcontractors navigate the complexities of project delivery, ensuring they are protected from common pitfalls and unfair practices by builders.





CONTRACT MANAGEMENT

- · Reduced commercial risks and disputes.
- · Clear understanding of contractual rights and obligations.
- Improved negotiation outcomes and stronger contractual positions.



PROGRESS CLAIMS MANAGEMENT

- Improved cash flow through timely and accurate progress claims.
- Maximized revenue through effective variation management.
- Enhanced financial visibility and control over project costs.



BOOKKEEPING

- Accurate and up-to-date financial records.
- Improved cash flow management and financial visibility.
- · Compliance with tax and regulatory requirements.
- More time to focus on project delivery and business growth.



SYSTEMS AND PROCESSES

- Develop systems and processes specific to your trade.
- Increased operational efficiency and productivity.
- Reduced administrative errors and delays.
- Scalable systems that grow with your business.



BILL OF QUANTITIES

- Improved accuracy in project costing and bidding.
- Better resource planning and cost control.
- Minimised risk of scope gaps or misunderstandings.



DOCUMENT MANAGEMENT

- Manage and control updated project documents
- Identify potential variations





Experience and Expertise

Our services are designed to empower subcontractors with the tools, systems, and knowledge they need to succeed. From contract reviews and progress claims to variation management and project financial analysis, we provide tailored solutions that address the unique challenges faced by subcontractors. With a qualified bookkeeper on staff, we also offer comprehensive financial management and bookkeeping services to ensure accuracy and compliance. At the heart of our business is a commitment to clear communication, meticulous attention to detail, and a deep understanding of the construction industry's legal, financial, and operational frameworks. Peter brings 23 years of experience working for a leading construction company, where he held key roles in contracts administration, project management, and senior operations management. This extensive background ensures that our clients benefit from industry-leading expertise and practical, real-world solutions.

Common Missed Commercial Opportunities

- Contract Management
 - Variations claims.
 - Reference dates.
 - Completion dates & EOT's.
- Financial Management
 - Maxamising claims.
 - Outstanding contract balances.
 - Unclaimed Retention.
 - Final claims.
- Adjudication Outcomes
 - Reference dates.
 - Building in Fairness Act requirements.
 - Supporting information.

Key Differentiators

Builder-Side Expertise:

With 23 years of experience working for a leading construction company, I bring a unique perspective as someone who has been on the builder's side of the fence. This insider knowledge allows me to anticipate builder tactics, identify potential risks, and position subcontractors for success. My deep understanding of how builders operate ensures that subcontractors are always one step ahead.

Unmatched Attention to Detail:

I am known for my meticulous attention to detail, which ensures that no opportunity is missed and no risk is overlooked. From contract reviews to financial analysis, I leave no stone unturned in protecting subcontractors' interests and maximizing their profitability.

Holistic Project Understanding:

My career spans every phase of construction—from estimating and contracts administration to project management and senior operations. This end-to-end expertise allows me to provide comprehensive solutions that address both immediate challenges and long-term goals.





0408 882 727





p.goodhew@goodhewcs.com.au

